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Nonverbal Communication in Human Interaction by Mark L. Knapp, Judith A. Hall, and Terry Horgan. The manual is designed primarily for the college classroom, with test questions and

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bal communication often refers to the words we use in communication, nonverbal communication refers to communication that is produced by some means other than words (eye contact, body language, or vocal

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PSYCHOLOGY OF NONVERBAL COMMUNICATION AND INTERPERSONAL INTERACTION M.L. Patterson Department of Psychology, University of Missouri-St. Louis, USA Keywords: Nonverbal communication, nonverbal behavior, interaction, culture, automatic processes Contents 1. Introduction 2. Characteristics of Nonverbal Communication 3.

Psychology of Nonverbal Communication and Interpersonal

5.1 Recognizing Different Forms Of Nonverbal Communication. Importance of Nonverbal Communication. If you are only aware of a negotiator's verbal message, you will likely miss the major portion of the overall communication. Being aware of both nonverbal and verbal messages will give you an important edge.

Ch 5 - Nonverbal Communication

Verbal Communication All forms of communication can be categorized as either verbal or nonverbal. In turn, both verbal and nonverbal communication can be subdivided into either vocal or nonvocal. Much of the

communication that takes place between people is verbal; that is, it is based on language.

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